

THE FUTURE OF
HEALTH & FITNESS COACHING

WORKSHEET:
**FROM GOAL
TO ACTION**

DAY 2



Worksheet:

From Goal to Action

How to develop the skills to achieve your goals

Want to do achieve something awesome? Lose weight, run a marathon, become a better coach, or improve your relationship?

You can do it... but you have to develop the necessary skills first.

At Precision Nutrition, we've found that goal achievement only happens — reliably — when you do two things:

- First, you break down your goal into specific skills.
- Second, you build those skills through strategic daily practices.

If you do these two things, you can accomplish your goals more quickly, with less effort, and maintain your results. (Or, if you are a coach, help your clients do the same.)

Skill development, 101

Before you get started, know these basics...

WHAT IS A SKILL?

A skill is an ability to do something that will allow you to achieve the bigger goal. Remember, information is not a skill. For example, just because you know some stuff about nutrition and fitness doesn't mean you have the skills to eat well and move consistently. Skills take time and practice to develop. That's why we break down skills into practices: manageable activities you can work on to build competence.

WHAT MAKES A GOOD PRACTICE?

A practice is a daily behavior or action that helps with skill development. PN coaching devotes two weeks to any given practice — that's the time required to get comfortable with any practice. But as the word implies, practices require just that... practice.

A good practice should follow the 'Five S formula'. Each practice should be:

- **Simple** Non-intimidating and easily done in the context of your real life.
- **Segmental** Part of a larger process that works together with other manageable steps.
- **Sequential** Introduced at the right time, in the right order.
- **Strategic** Addresses the biggest thing that's preventing your progress right now.
- **Supported** Accompanied by support, mentorship, and accountability.

BUILD YOUR SKILL & PRACTICE PLAN

Here's how to use this worksheet:

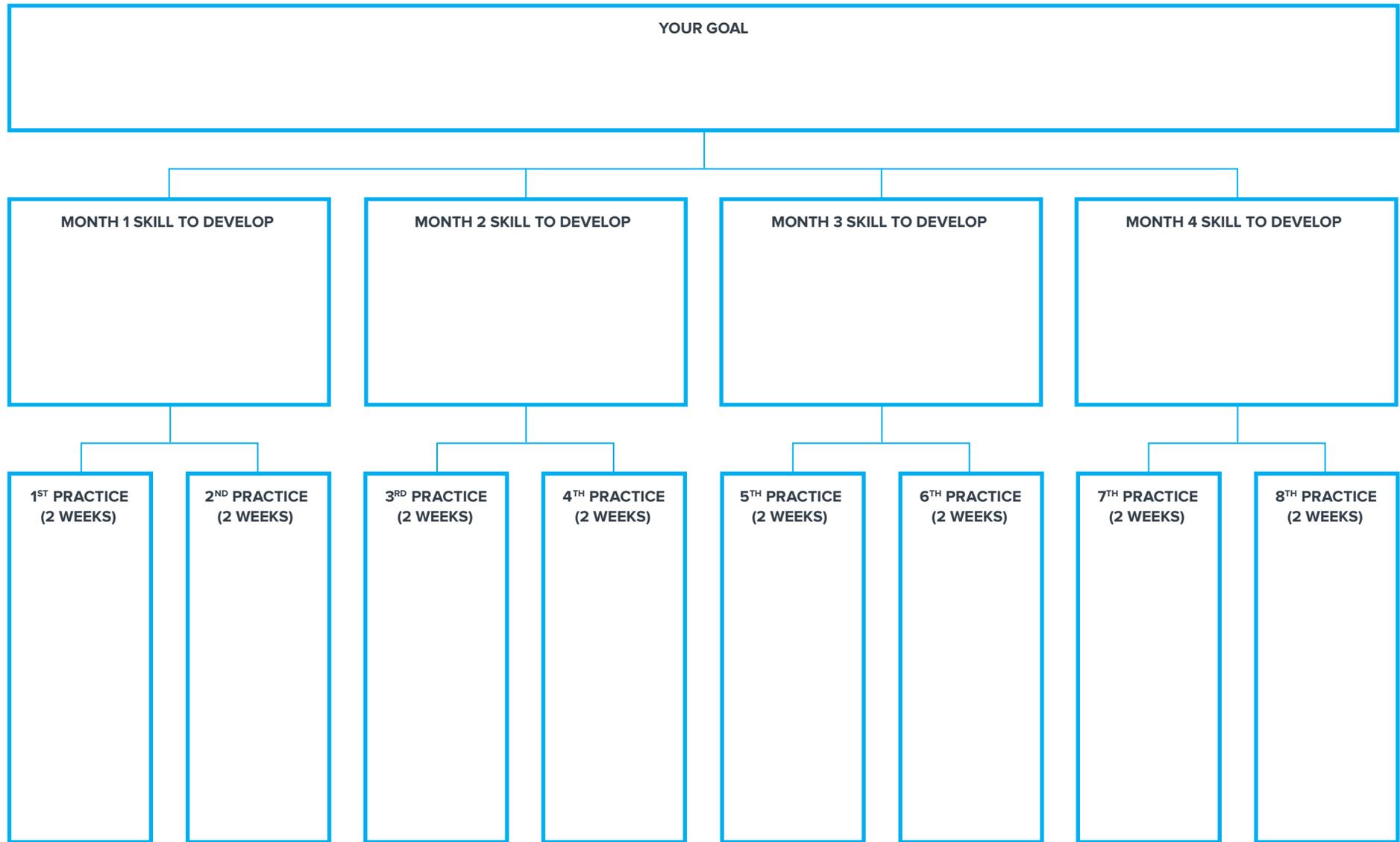
1. Pick a goal — any goal — that you want to work on. Using the flow chart below, write your goal at the top of the page in the “goal” box. Note: You can print off the flow chart, or type directly into the pdf.
2. Now brainstorm what skills may be needed to achieve your goal. They don't have to be perfect— just get your brain working. Write your ideas in the “skills” boxes.
3. Think up some practices that may help you build those skills. Again, perfection not required. Write your ideas in the “practices” boxes.
4. Once your worksheet is complete, review the plan. Do you have the expertise to know whether it's right for you? If so, consider the right time to get started. If not, is there someone who can help review the plan and help you revise it?
5. When you're confident with the plan, consider what you'll do for support and accountability. Who will you check in with? How frequently? What can they help with?
6. Get started. Begin with your first 2-week practice and continue your curriculum of practices from left to right on your worksheet.

And don't forget to have fun!

WHY CAN'T I DO IT ALL AT ONCE?

Don't try to race to the finish line too fast! Practices take time to develop. By devoting two weeks to each practice you'll gain competency and get to 'level up' consistently. By pacing yourself, skill development will become a lot more easy and fast than you think.

Worksheet: From Goal to Action



Want to learn how to coach like we do, in a more systematic, reliable, and scalable way?

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Tested with over 100,000 clients, **ProCoach** makes it easy to deliver research-proven nutrition and lifestyle coaching to anyone who needs it... from paying clients, to family members, to co-workers, to loved ones.

Want to coach in-person? Online? A combination of the two? Whatever fits your ideal lifestyle, it's all possible with **ProCoach**.

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